

How Edward Uses His Personality Strengths Assessment (PSA)© to Select His Career

Personality Strength	Edward's Rank in the US Population	How I can intentionally apply my personality strengths to select my career.
Dominance	99%	People just listen to me – I'm not sure why.
Political Value	99%	People do vote for me.
Social Interest/Sociability`	99%	I really like people - and they like me, too.
Exhibition	98%	I am good at telling funny stories. But how can I make a living doing that?
General Activity/Energy Level	98%	I have lots of energy. People tell me that I energize them. Whatever that means.
Sexuality	98%	Well, yes, I do like the ladies.
Restraint/Seriousness	95%	This surprises me. I do think before I say something. But doesn't everybody do that?
Social Boldness	95%	I can talk to anyone.
Economic Value	91%	I have expensive tastes. So I will have to do something where I make a lot of money.
Achievement	90%	I was good at selling magazines when we had to raise money for the school. And it was really fun. Maybe I should sell things. I want to do something that's fun.
Ability to Ask for Help	85%	When I don't know how to do something I ask someone who does know.
Friendliness/Agreeableness like	80%	I like to learn what someone likes. And what s/he thinks. I like to see people get what they want.
Endurance	80%	When I was selling magazines I just stayed with it until we had all the money we needed.
Theoretical Value	55%	I kept coming up with different places to sell them. Hm. Is that marketing?
Objectivity	50%	I consider both what someone thinks and feels. Then I think how to appeal to both what they think and feel. Then I make the sale. That's fun for me. Work needs to be fun.
Thoughtfulness/Reflectiveness	50%	
Traditional Male View	50%	
Aggression	45%	A direct, frontal attack is not my style. That has no class.
Deference	45%	I will consider another's opinion when s/he earns my respect.
Autonomy	40%	I like making decisions in groups.
Cooperativeness	40%	I am careful about what I need to happen before I cooperate.
Optimism	40%	Do I tend to expect results before they have time to happen?
Social Value	35%	So this is – what – giving back to society? I don't know much about that.
Nurturance	20%	Hmm. What does this tell me?

Order	20%	That's about right. "Does a lack of order hurt me in accomplishing my goals?" If not, why do I need order?
Tendency to Read Feelings	16%	Is this really important?
Aesthetic Value (Harmony)	15%	That's about right. Harmony is really not very important to me.
Affiliation	15%	Although I don't usually join groups I might join a group that is doing something that I already like to do.
Change	14%	I'm doing ok – why would I want to change?
Religious Value	5%	Hmm. What do I make of this?
Feelings of Guilt	1%	Guilt doesn't help anyone. Why would I want to feel guilty?
Feelings of Inferiority	1%	What would I feel inferior about?

Blue = Coping Strategies	Green = Temperament Strengths	Red = Values
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