

## Edward Uses His PSA© to Decide Whether or not to Get a College Degree

Personality Strength	Edward's Rank in the US Population	How I can intentionally apply my personality strengths to decide what to do about college
Dominance	99%	People listen to me, so I get things done.
Political Value	99%	I have impressive personal power, and yet
Social Interest/Sociability`	99%	I am also very sociable – people really like me.
Exhibition	98%	I am good at telling funny stories, so clients really like me.
General Activity/Energy Level	98%	I have a high activity level – I energize people.
Sexuality	98%	I am comfortable with men, and women really like me, too.
Restraint/Seriousness	95%	I think before I speak. Clients like that; it makes me believable.
Social Boldness	95%	When I decide to meet someone I am not shy.
Economic Value	91%	If I am not being paid what I am worth I will probably check out other career options.
Achievement	90%	When something is fun to do I really go after it, and
Ability to Ask for Help	85%	when I do not know something I seek advice,
Friendliness/Agreeableness	80%	I am agreeable to other people's well-reasoned solutions.
Endurance	80%	I keep taking a client out and having fun with him or her and learn about what he or she really wants until we work out exactly what the client wants. Then I work with production until we figure out how to get that for the client.
Theoretical Value	55%	I want to know what you think about a subject. I may ask you how you arrived at a conclusion.
Objectivity	50%	I give thoughts and feelings equal value and then think about what to do.
Thoughtfulness/Reflectiveness	50%	I am likely to give responses that an average male would give.
Traditional Male View	50%	
Aggression	45%	A direct, frontal attack is not my style.
Deference	45%	I will consider another's opinion when s/he has earned my respect.
Autonomy	40%	I like making decisions in groups.
Cooperativeness	40%	I am careful about what I need in place before I agree to cooperate.
Optimism	40%	Am I working too hard and wearing myself out? Do I expect results before they have time to happen?
Social Value	35%	I think that helping others less fortunate than I am is a good idea. I just don't think about this much.
Nurturance	20%	Hmm. What does this tell me?

Order	20%	That's about right. "Does a lack of order hurt me in accomplishing my goals?" If not, why would I care if this is low?
Tendency to Read Feelings	16%	What do I really know about what people feel? I know what they want to buy.
Aesthetic	15%	That's about right. Harmony and artistic balance is really not very important to me.
Affiliation	15%	Although I don't usually join groups, I might consider joining a common interest group.
Change	14%	As I plan my career, is there anything I would like to consider changing?
Religious Value	5%	Hmm. What do I make of this?
Feelings of Guilt	1%	Rather than focus on feeling guilty perhaps I can ask, "What can I learn here that will help me plan a new life?"
Feelings of Inferiority	1%	These are not very helpful anyway. Any insights I get here?

Blue = Coping Strategies

Green = Temperament Strengths

Red = Values

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