

Personality Strength	Edward's Place in the Population	CEO's Place in the Population	V. Pres. 2's Place in the Population	Questions/Observations
Achievement	90%	95%	80%	_____
Economic Value	91%	95%	55%	_____
Affiliation	15%	93%	90%	Does being VP of Marketing require this?
Activity Level/Energy	98%	90%	75%	_____
Change	14%	90%	60%	Edward asks, "Can I be more flexible?"
Optimism	40%	90%	60%	Are my expectations realistic?
Tendency to Assess Feelings	16%	90%	90%	The CEO asks V. Pres. 2. to advise him on people's feelings – not Edward.
Political Value	99%	80%	35%	_____
Social Value	35%	90%	90%	_____
Thoughtfulness/Reflectiveness	50%	90%	70%	_____
Restraint/Seriousness	95%	85%	65%	_____
Dominance	99%	80%	60%	Edward sees that he needs to back off here.
Objectivity	50%	80%	60%	_____
Theoretical Value	55%	80%	65%	_____
What's important here?	_____			
Nurturance	20%	75%	85%	VP 2 heads up HR.
Religious Value	5%	65%	50%	_____
Aesthetic Value	15%	60%	18%	_____
Sexuality	98%	60%	84%	_____
Social Boldness	95%	60%	80%	_____
What's important here?	_____			
Ability to Ask for Help	85%	50%	60%	The CEO can appeal to this when he corrects Edward.
Autonomy	40%	50%	20%	_____
Deference	45%	50%	50%	_____
Traditional Male/Female View	50%	50%	8%	_____
What's important here?	_____			
Sociability/Social Interest	99%	45%	70%	_____
Endurance	80%	40%	12%	_____
Feelings of Guilt	1%	40%	50%	_____
Feelings of Inferiority	1%	40%	50%	_____
Exhibition	98%	35%	88%	The CEO sees Edward

likes to give presentations.

Friendliness and Agreeableness 80% 25% 25% _____

What's important here? _____

Aggression 45% 16% 50% _____

Cooperativeness 40% 3% 30% _____

Order 20% 1% 45% _____

What's important here? _____

Blue = Coping Strategies Edwards Personal Preference Schedule	Green = Temperament Strengths Guilford-Zimmerman Temperament Survey	Red = Values Study of Values
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